

4 August 2026



convatec

— forever caring —

Strong delivery in H1, on track for FY26 and accelerating from H2

Interim results for the six months ended 30 June 2026

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Hosts



Jonny Mason
Chief Executive Officer



Fiona Ryder
Chief Financial Officer

Convatec: CMD recap

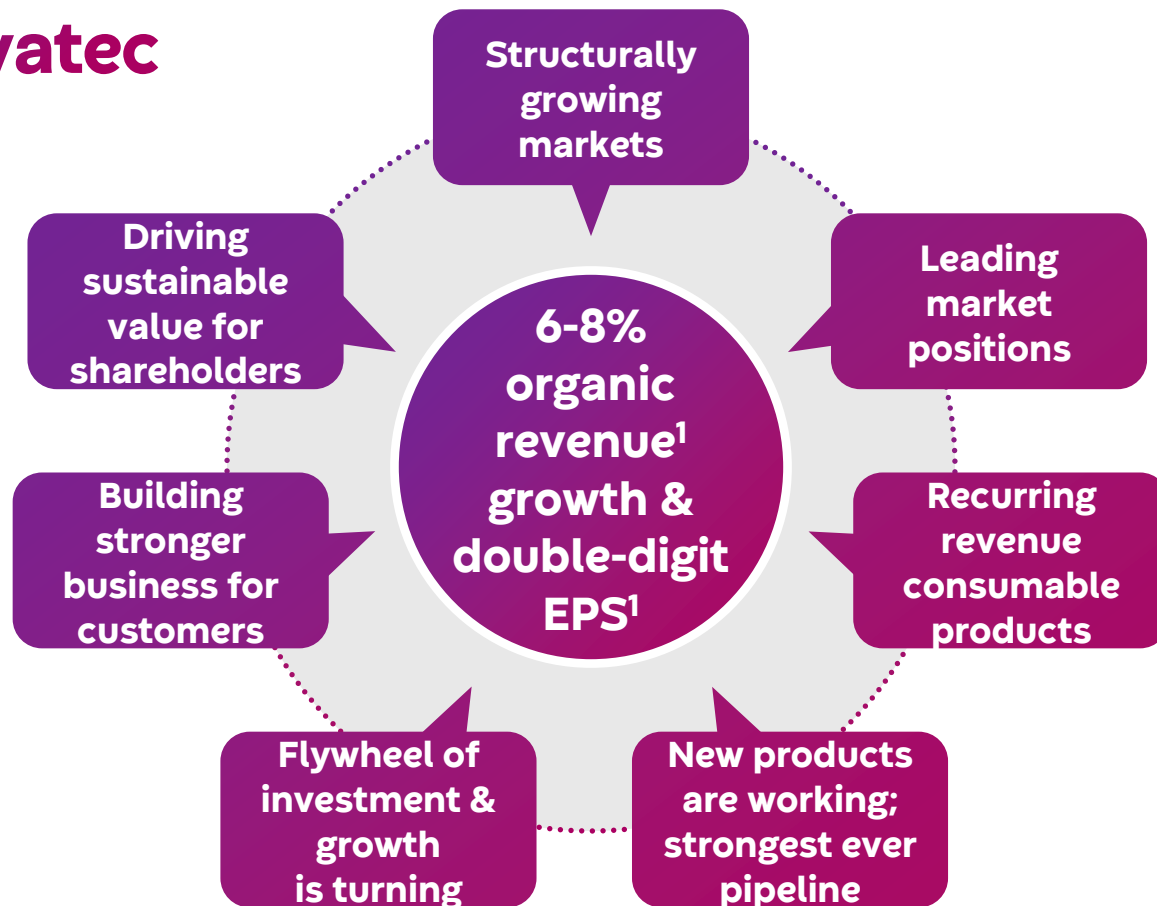
**We operate in
large & growing
markets with
leading positions**

**Convatec is a
strong
and resilient
business**

**The growth
opportunity
ahead is
substantial**

We are now ready to accelerate

The Convatec flywheel



On-track delivery, confirming guidance

- Good revenue growth ex-InnovaMatrix
- Innovative pipeline of new products launching and winning share
- Investing in all categories to meet rising demand
- Confirming FY26 outlook including $\geq 23\%$ margin¹ & DD EPS¹
- FY26 c.100% FCFE conversion; announcing \$200m share buy-back
- Confirming medium-term guidance



Accelerating from H2 2026

- **Sales weighted to H2, particularly in IC**
 - AWC, OC building as new products scale
 - IC good visibility of DD growth in H2
- **Positive margin mix effect**
- **Narrowing FY26 organic revenue growth (ex-IMX) 5.5 – 6.5%**
- **On track to accelerate from 2027 in all four categories**

H2 revenue growth drivers



AWC: ConvaFoam scaling up



OC: Esteem Body scaling up



CC: GC Air for Women & international growth



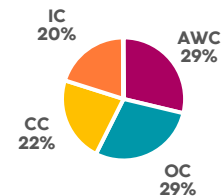
IC: Customer order phasing, strong demand

Financial review H1 26

H1 26: good performance, on track for FY26

	H1 26	H1 25	
Organic revenue growth ¹ ex-InnovaMatrix ²	+5.0%	+6.8%	- Broad-based growth across all four categories 1.8% growth to \$1,232m inc. InnovaMatrix
Operating margin ³	21.2%	21.3%	- Down 10bps YoY (+50bps YoY in constant currency) - Includes c.140bps InnovaMatrix headwind
Earnings per share ⁴	8.5c	8.0c	+6% YoY (H1 25: +19%) - On track for 3rd year of double-digit EPS growth
FCFE ⁵	\$22m	\$98m	- Timing of H1 capex & working capital - FY26 guidance: confirming c.100% FCFE conversion
Leverage ⁵	2.3x	1.9x	Target 2.0x at FY26
Dividend & shareholder returns	2.166c	1.877c	- Up 15% YoY. Target full year payout ratio 35-45% \$200m share buyback announced

Broad-based organic revenue growth



Organic¹

3.4%

4.3%

5.9%

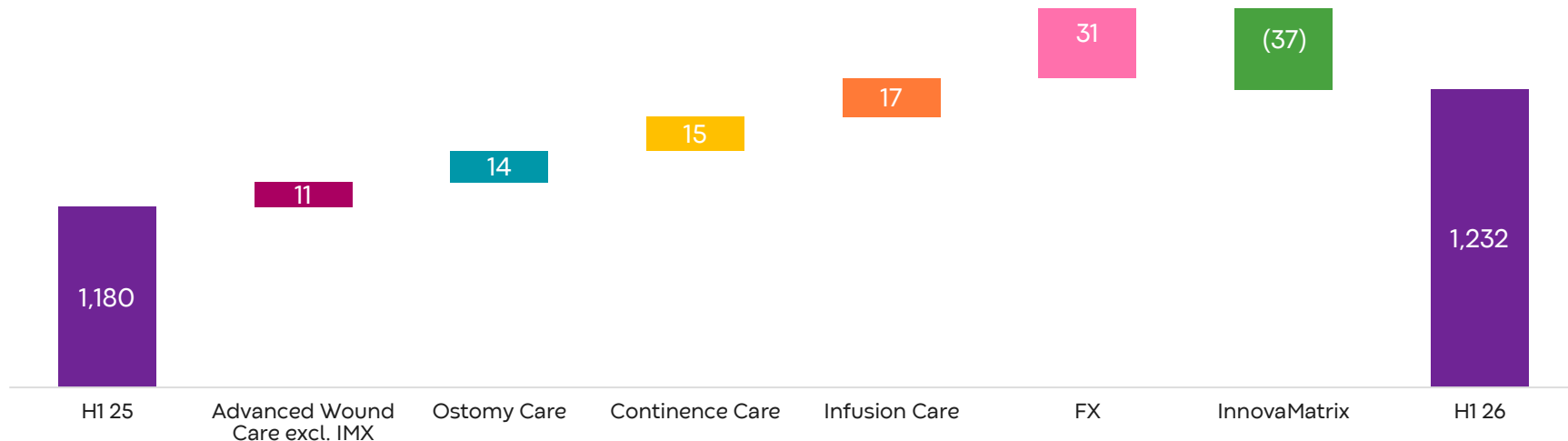
7.4%

Group excl. IMX

5.0%

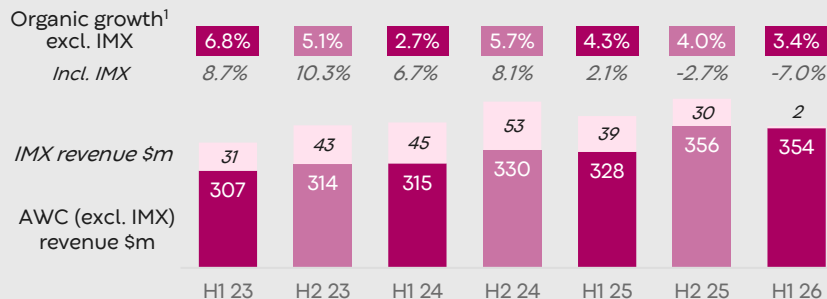
Group

1.8%



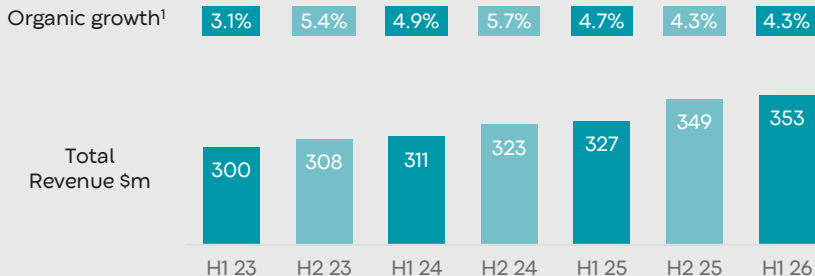
AWC: Growth ahead of market, ConvaFoam building OC: Esteem Body taking share and ahead of plan

Advanced Wound Care



- Growth ahead of slower markets in Europe, North America and RoW
- Strong contribution from ConvaFoam; good growth from Aquacel AG+ Extra
- InnovaMatrix revenue \$2.5m, down >90%. \$69m non-cash impairment
- Growth expected to build in H2, supported by ConvaFoam

Ostomy Care

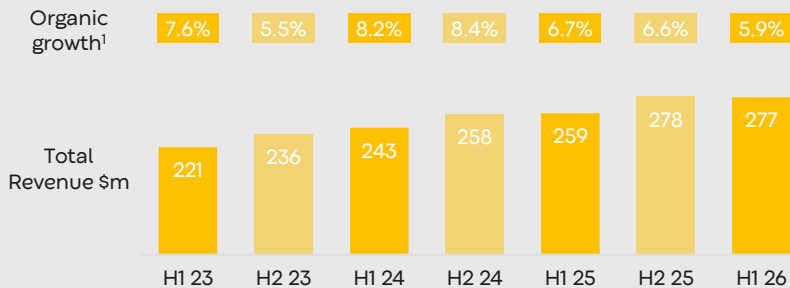


- Further strong growth of Esteem Body, now at annualised revenue of c.\$60m & winning share
- Strong growth in Europe. 5.3% ostomy product growth; Flexi-Seal (10% of OC) down 4%
- Strong growth in our Esenta accessories range, now c.20% of OC sales
- Growth expected to build in H2, supported by Esteem Body

CC: Good H1 growth and increased Convatec mix

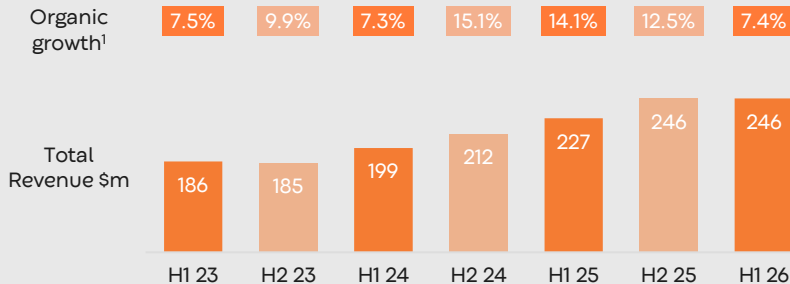
IC: Good H1 growth, as expected; H2 to accelerate

Continence Care



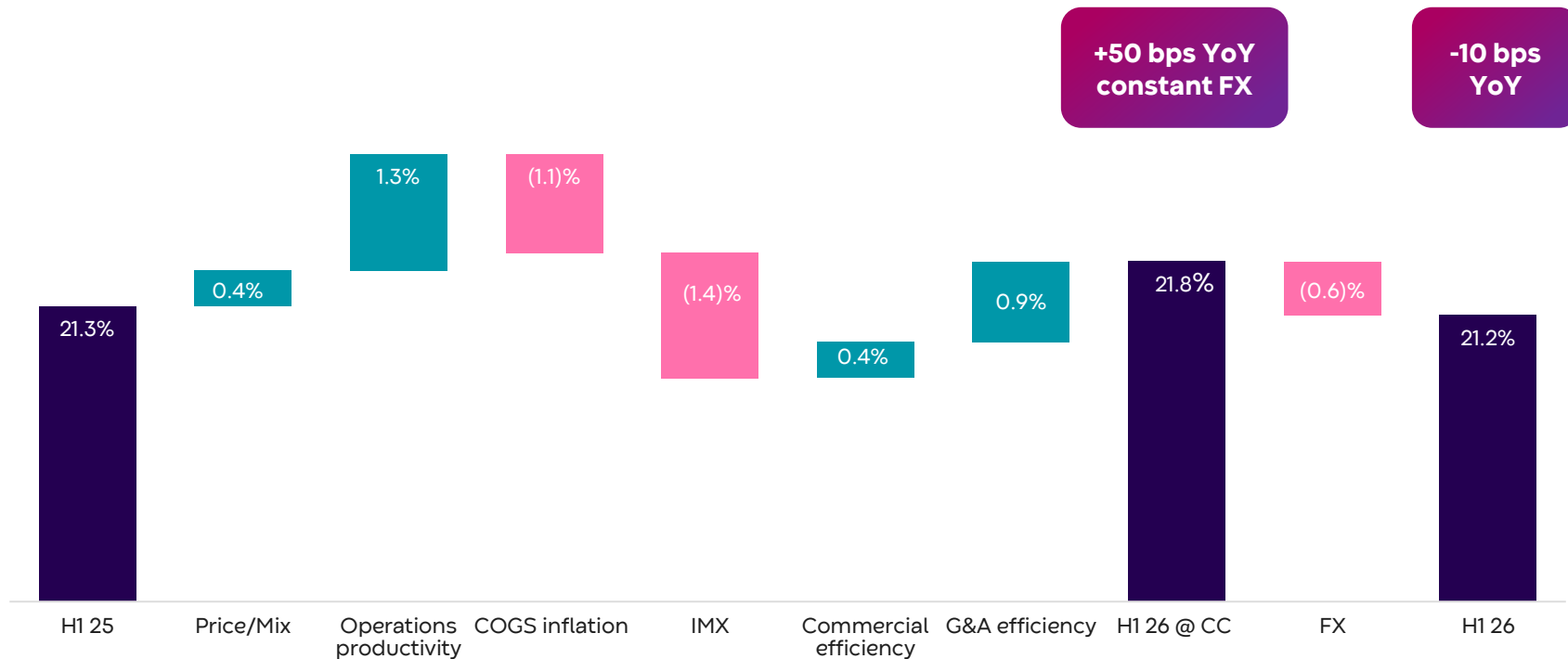
- Growing share and volumes in the US
- Convatec products again grew faster than non-Convatec; now >60% of 180 Medical sales
- Excellent growth in GentleCath Air for Women, added >1ppt to CC growth. Strong growth OUS; again adding >1ppt to category growth
- **Growth in H2 similar to H1**

Infusion Care



- Good diabetes growth with further pump penetration and increased adoption
- Product diversification; MiniMed Flex launch, first hybrid patch pump agreement
- High DD non-diabetes growth, led by AbbVie's Parkinson's Disease therapy
- **Growth expected to accelerate in H2, supported by visible customer orders**

H1 26 operating margin¹: further productivity gains

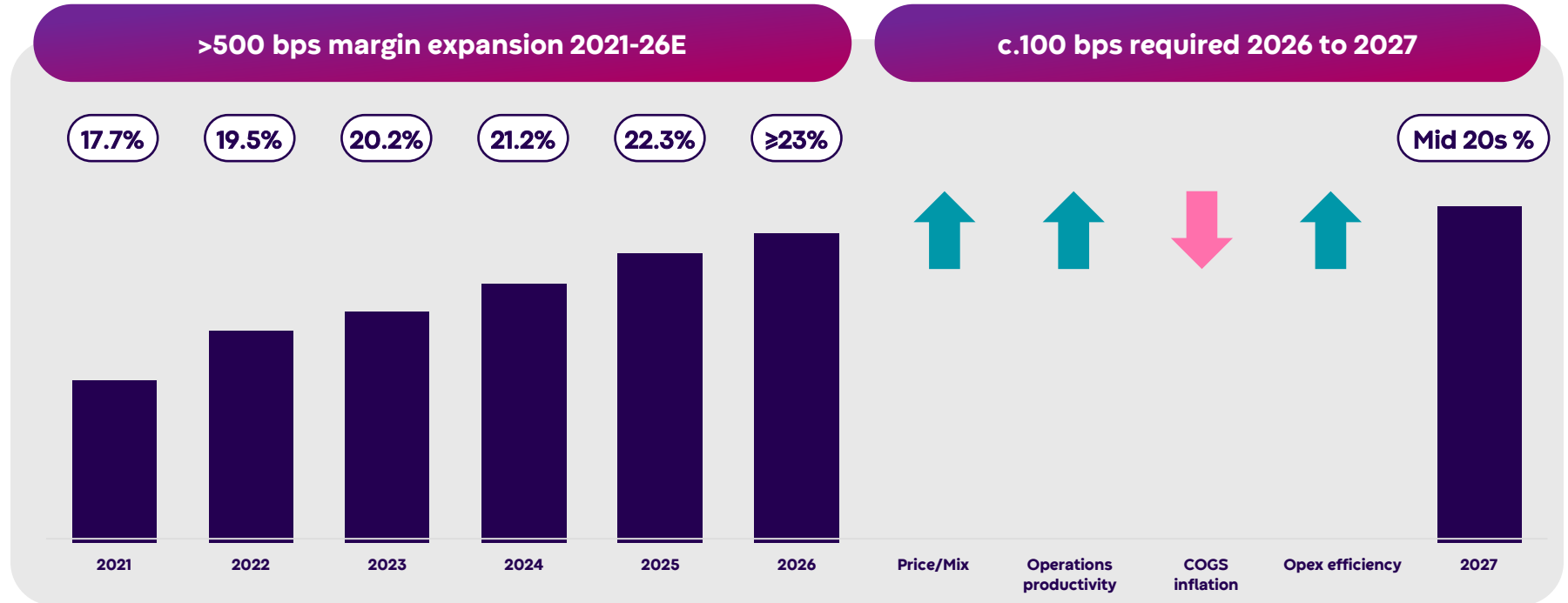


H2 operating margin¹ underpinned by higher revenues and strategic initiatives

H1 to H2 expected operating margin bridge



Medium term: on track to deliver mid-20s adjusted operating margin by 2027



On track for third year of double-digit EPS¹ growth

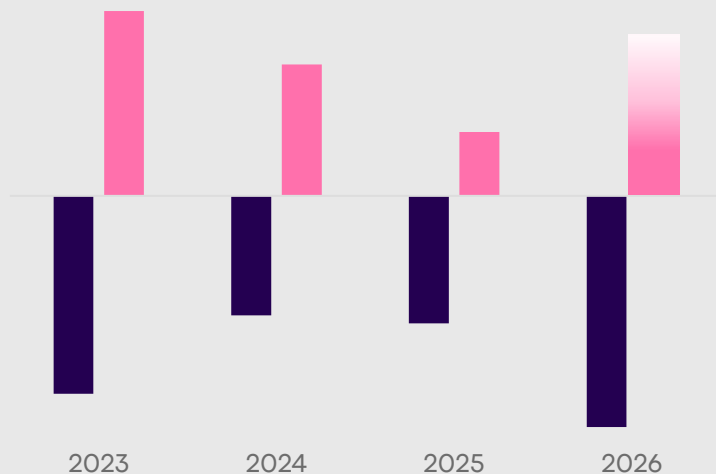
FY26 EPS growth driven by M/HSD % operating profit¹ growth, lower tax & lower average share count

	H1			H2		Full year
	H1 25	H1 26		H2 25	H2 26	FY 26
Operating profit ¹	\$252m	\$262m	+3.9%	\$292m	+HSD%	+M/H SD%
Financing ¹	\$(32)m	\$(38)m	up \$(6)m	\$(36)m	Flat	\$70-75m
Tax rate ¹	24%	23%	-1ppt	24%	23%	23%
Net profit ¹	\$165m	\$167m	+1.6%	\$193m	+HSD%	+HSD%
EPS ²	8.0c	8.5c	+6.3%	9.6c	+DD%	+DD%

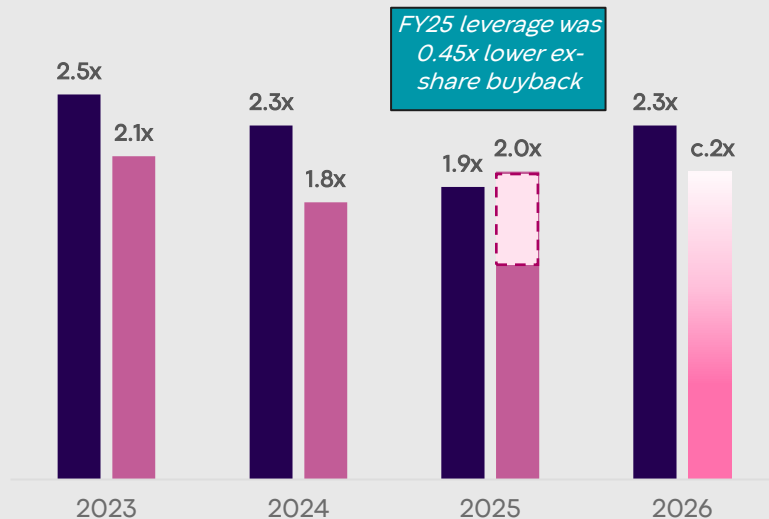
On track for 100% FCFE¹ conversion in FY26

H2 WC inflow expected; capex H1 weighted

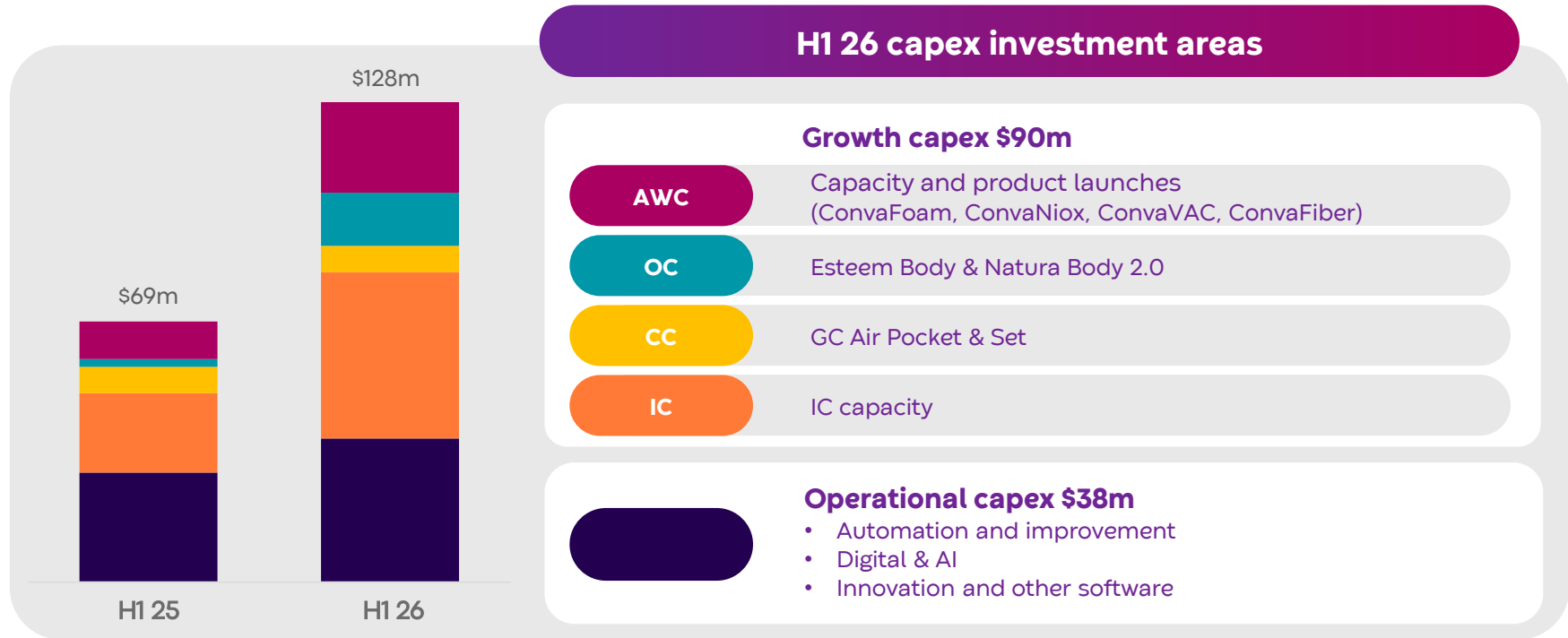
Negative working capital movement
as expected in H1



Leverage is higher in H1
Year end target remains at 2.0x



Step up in growth capex; FY guidance unchanged



FY 26 capex guidance: \$200-230m, including \$135-165m growth capex

On track to deliver FY 26 guidance

Organic revenue growth¹ excl. InnovaMatrix

5.5-6.5%

**Previously
5-7%**

- Narrowed range; category revenue guidance unchanged:
AWC: MSD ex-IMX; **OC**: MSD; **CC**: MSD; **IC**: HSD
- H2 growth 6-8%
- InnovaMatrix revenue c.\$5-10m; c.2.5% Group headwind

Operating margin²

≥23%

Unchanged

- On-track to deliver mid-20s% operating margin in 2027
- FY 26 guide includes estimated FX headwinds of c.40 bps

Earnings per share growth³

**Double-
digit**

Unchanged

- Adjusted net finance costs: \$70-75m (unchanged)
- Adjusted P&L tax rate: c.23% (previously c.24%)

Equity cash conversion⁴

c.100%

Unchanged

- Total capex \$200-230m, including growth capex \$135-165m
- Significant H2 working capital inflow expected
- Cash adjusting items: c.\$20m

Financial summary

Good financial performance in H1

Confirming guidance for FY 26

On track for Accelerate medium term targets

Strategic update

Four chronic care categories in attractive, structurally growing markets



Advanced Wound Care (AWC)

\$6.0bn¹

MSD market growth



Ostomy Care (OC)

\$3.7bn¹

MSD market growth



Continence Care (CC)

\$2.4bn¹

MSD market growth



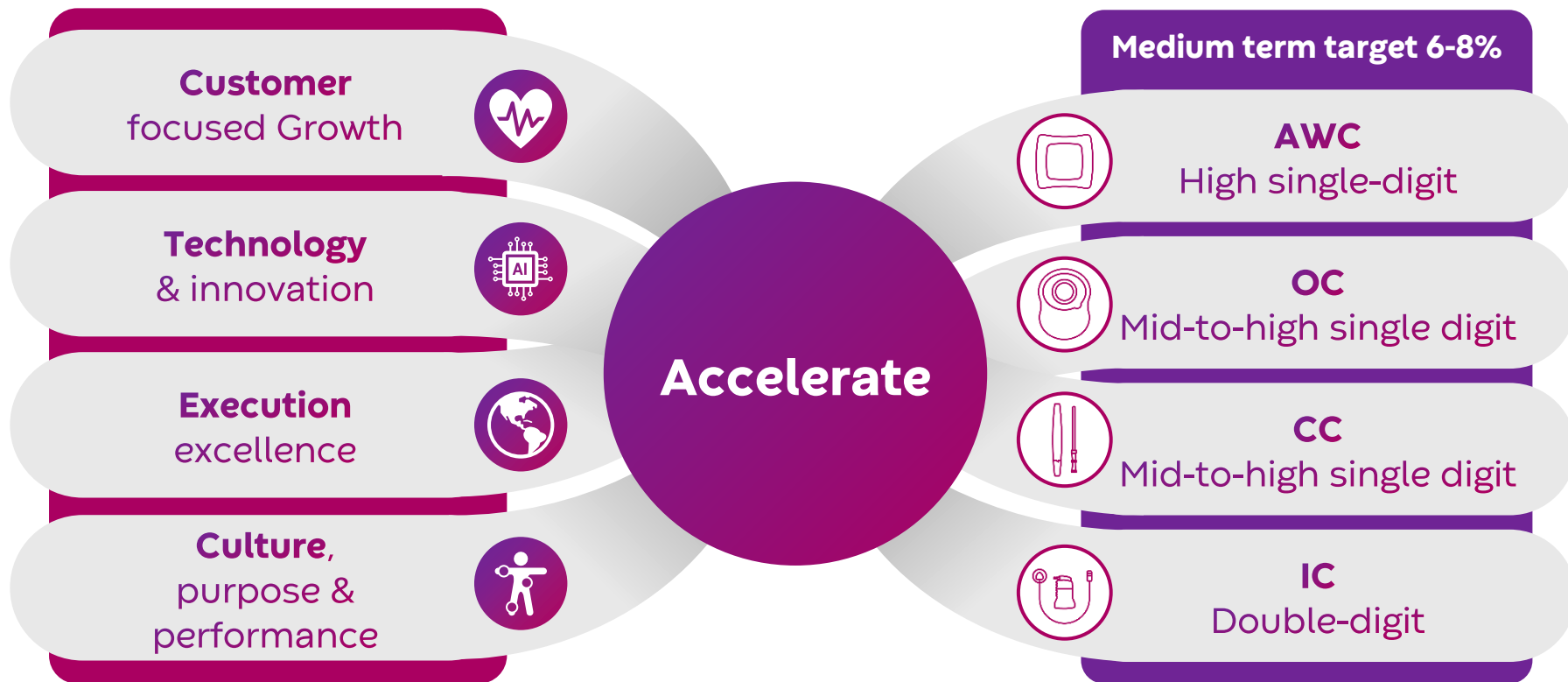
Infusion Care (IC)

c.\$1bn¹

HSD market growth

Structural volume drivers: ageing populations, rising chronic conditions, earlier diagnosis

Accelerate will deliver above-market growth



We have delivered a lot in H1, building to Accelerate

- Wave 1 scaling
- Wave 2 launching
- Growth capex building capacity
- Strengthening quality
- Scaling technology and AI
- Simplifying operating model
- Strengthening leadership team



Wave 1 launches all scaling successfully, except InnovaMatrix. Added over half of H1 growth

Product	Progress
 InnovaMatrix	Recovery much slower than expected Disciplined cost management while commercial execution is reset
 MioAdvance Extended Wear	Strong adoption supported by clear extended-wear benefits
 ConvaFoam	Expanding in key markets & launching in new markets Global Foam share increased from 5% to c.6%; initial target 10%
 Beta Bionics ilet infusion set	Strong growth; diversifying customers in diabetes
 AbbVie Parkinson's infusion set	Very strong growth; diversifying customers and therapies
 GC Air for Women 2.0	Expanding in key markets; adding ~1pp of growth to CC category
 Tandem Mobi infusion set	Strong growth since launch
 Esteem Body	Very strong growth driving increased market penetration and share gains

Wave 2 launches progressing

Product	Progress
 ConvaNiox	 Limited market release (LMR) in Europe; FDA submission completed
 ConvaFiber	 LMR; ramping for 2027 full launch
 ConvaVAC	 LMR; ramping for 2027 full launch
 Cure Aqua	 H2 26 pilot launch; manufacturing & market readiness progressing; roll out from 2027
 GentleCath Air Pocket & Set	 H2 European launch; manufacturing scale-up & launch readiness progressing
 Tanabe Pharma & Supernus P.D	 Supernus launched in US. Tanabe CE Mark received
 Natura Body	 Launch preparation progressing to plan for Q2 2027
 Flexi-Seal Air	 Launch moved to 2027 for design optimisation

ConvaNiox: Creating a new product category

Large unmet need

16.5M

DFUs
diagnosed
annually

~10M

non-healing
wounds

~3M

amputations

US annual DFU cost estimated at

\$9-13bn

Differentiated clinical evidence vs standard of care¹

60%

more ulcers healed

3x

faster wound area reduction
in diabetic foot ulcers

Establishing reimbursement and adoption

UK
reimbursement
at **£40**
new dressing
category

400k+

patient
ambition by
2033, including
other
indications

RCT in US and RWE in UK underway
Readout expected in 2027

Parkinson's: Significant IC opportunity

Parkinson's cases are growing at 2% p.a. with only 5% pump penetration

People with Parkinson's¹
c.4m
growing 2% p.a.

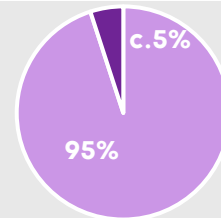


People with Advanced Parkinson's¹
1m



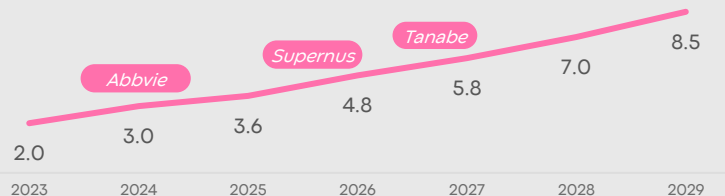
Pumps

Oral medication



New advanced therapies driving acceleration in pump users

Pump penetration (%)

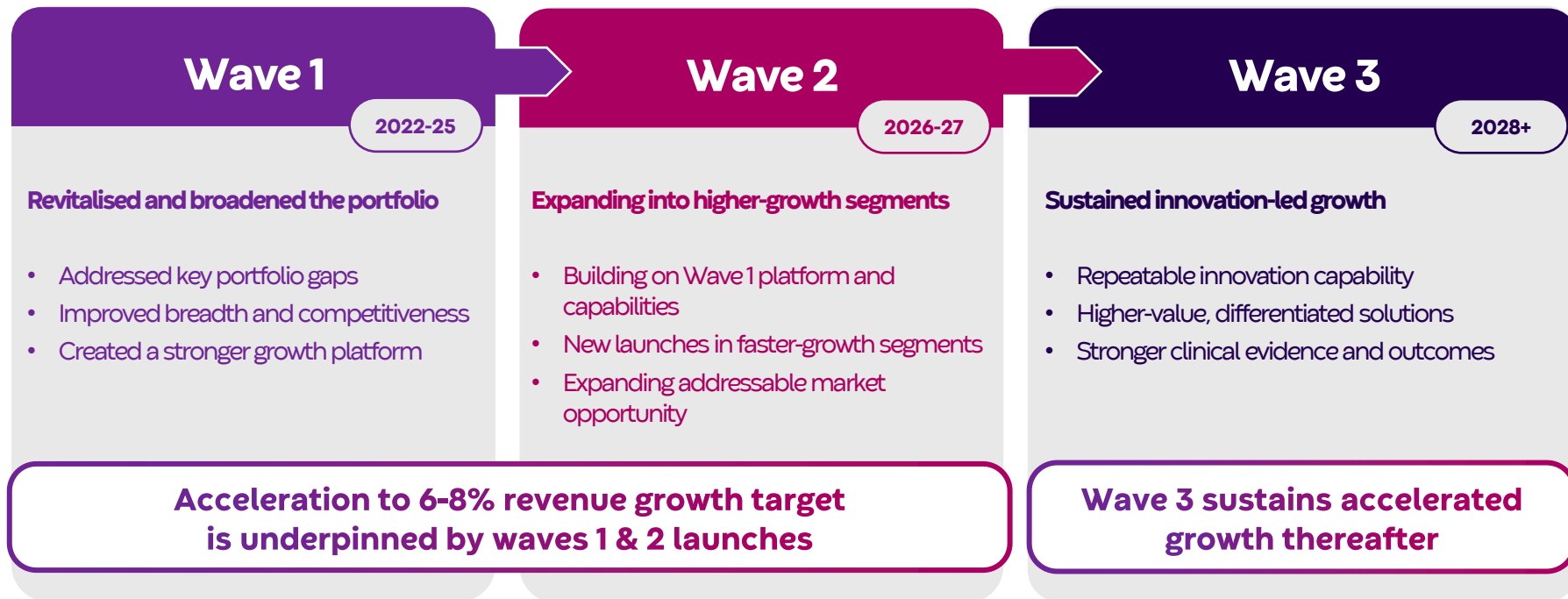


~25% CAGR

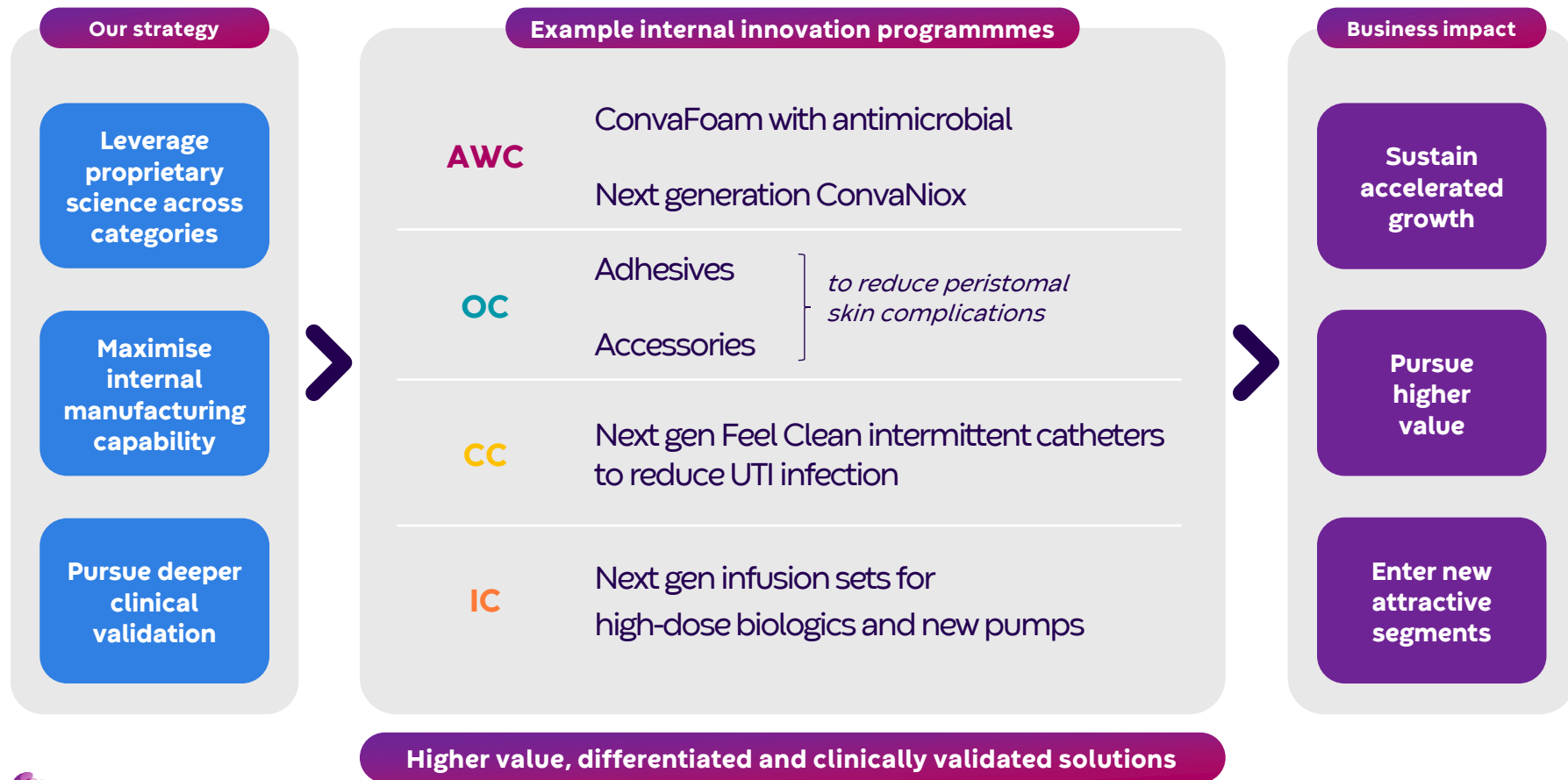
Further opportunities

- Supporting other advanced Parkinson's therapies e.g. Supernus & Tanabe Pharma
- Earlier stage Parkinson's treatment

Three 'waves' of product innovation



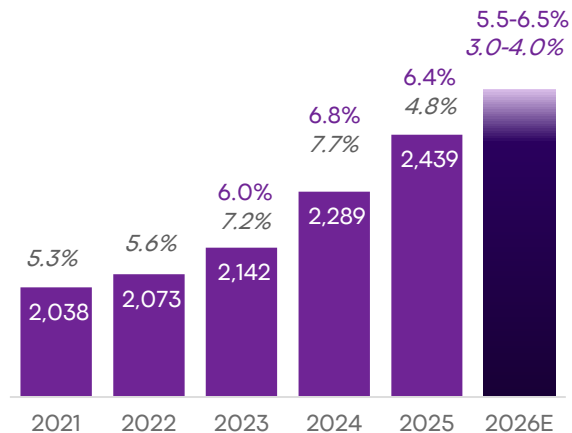
Future innovation: 'Wave 3' highlights



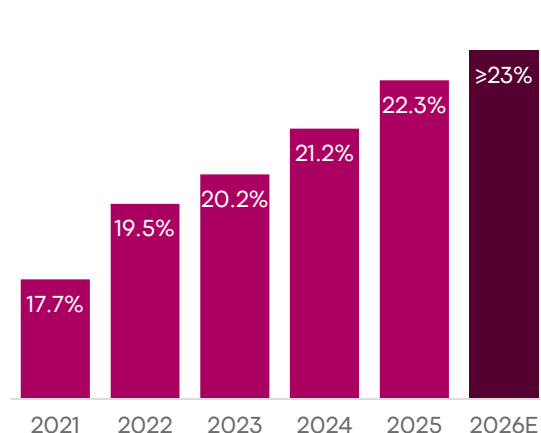
On track to achieve another year of strong growth and continued margin progression

Organic revenue growth¹

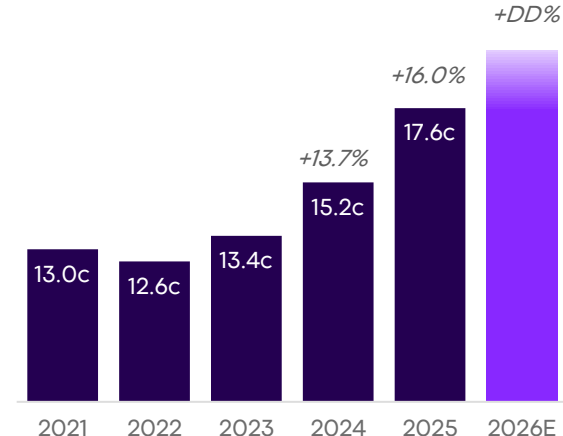
Including InnovaMatrix shown in *italics*²



Operating profit margin²



EPS²



Summary and outlook

Further strong delivery in H1

- Good financial performance; on track
- Strong operational and strategic delivery
- Confirming FY26 guidance and \$200m share buyback announced

We are poised to accelerate

- Visibility on H2 acceleration: organic revenue¹ growth of 6-8%; H2 operating margin² c.25%
- New product launches progressing well
- Investing in capacity to meet rising demand and increase returns

Compounding growth

- Innovation pipeline continues to drive share gains in growing markets
- Sustainable 6-8% organic revenue¹ growth from 2027 and double-digit EPS² growth
- Cash to invest organically, grow dividend, compelling M&A and returns to shareholders

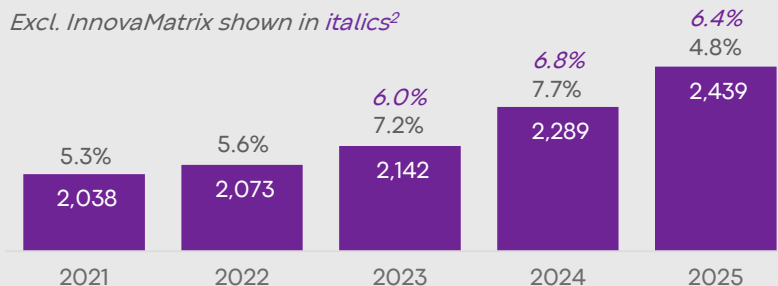
Q&A

Appendix

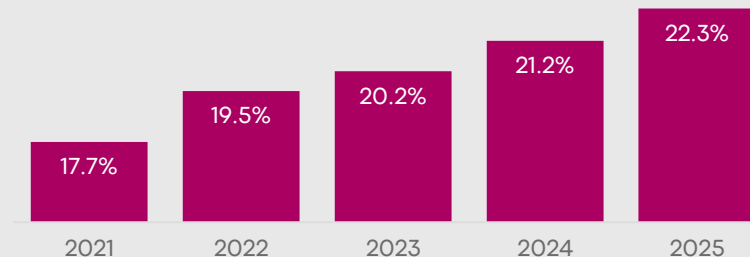
Delivering sustainable, profitable growth

Revenue (\$m) and organic revenue growth¹

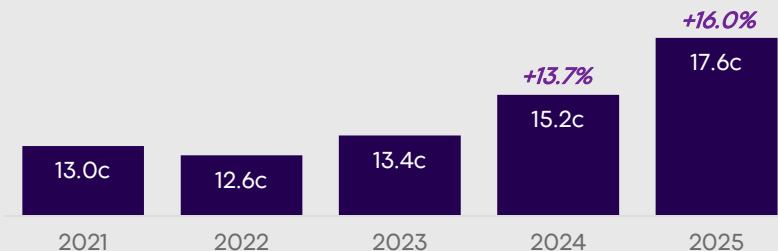
Excl. InnovaMatrix shown in italics²



Operating profit margin³

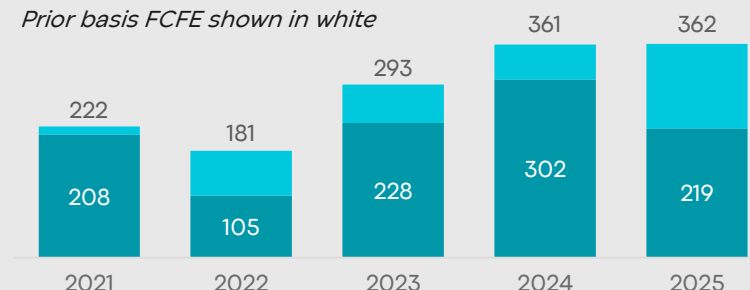


Diluted earnings per share³

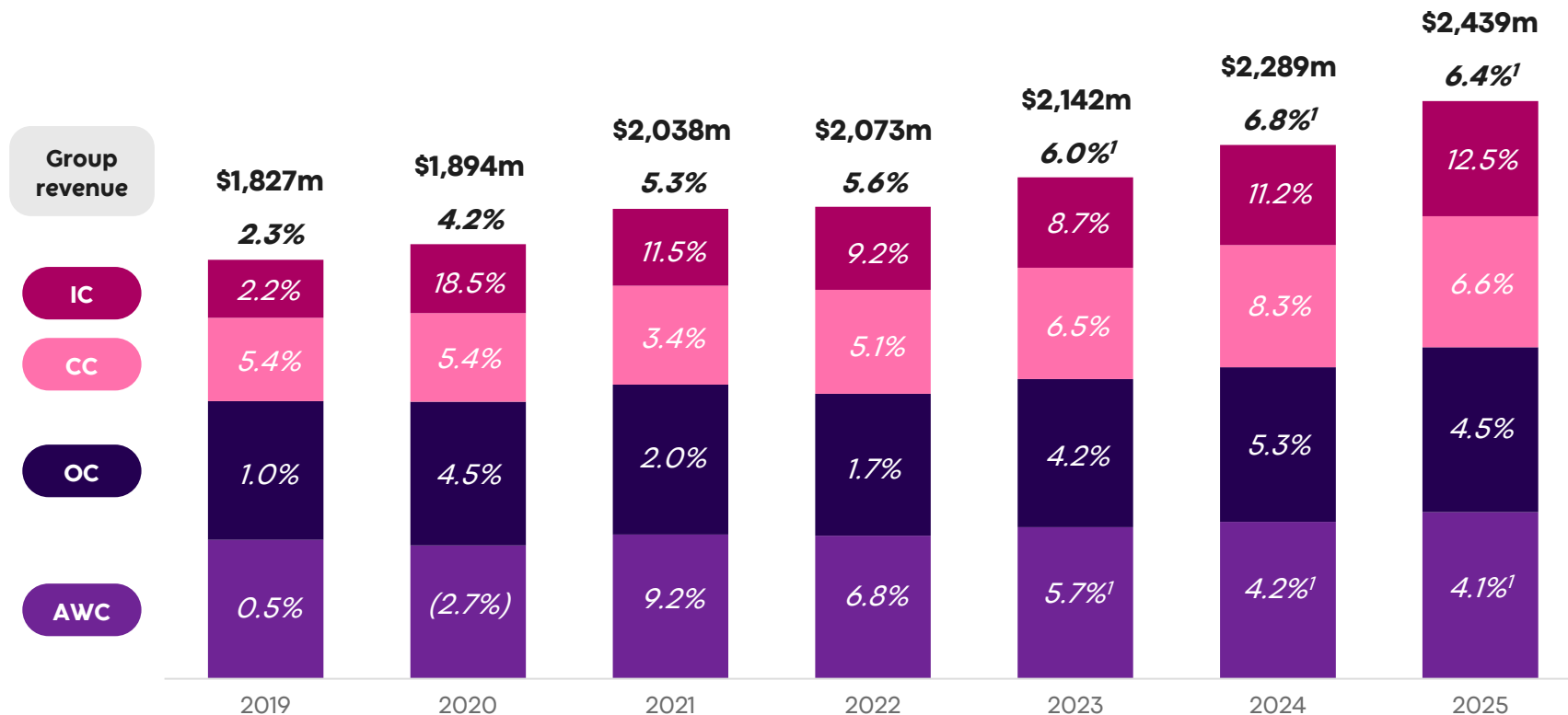


Free cash flow to equity⁴

Prior basis FCFE shown in white



Resilient business model delivers broad-based growth



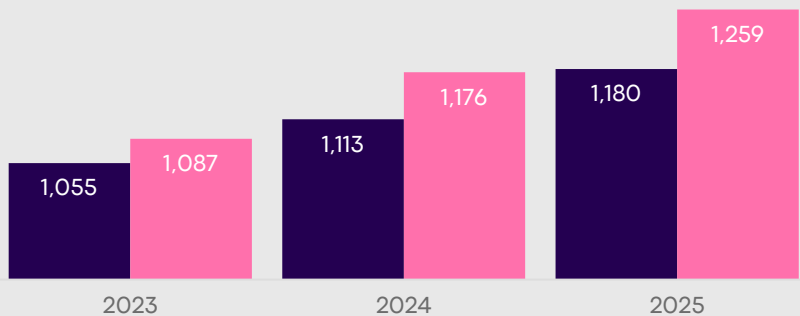
H1 & H2 revenue and operating profit

Higher H2 revenue & operating profit

- H2 represented 52% of revenue and 54% of OP in last two years
- Revenue driven by customer behaviour and more trading days in H2
- OP driven by higher revenue in H2

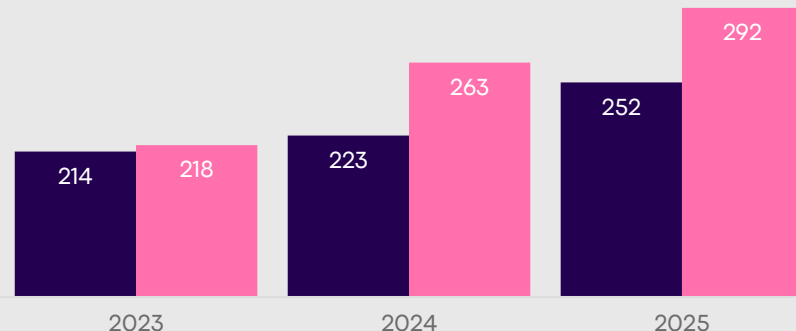
Revenue¹ (\$m)

■ H1 ■ H2



Operating profit^{1,2} (\$m)

■ H1 ■ H2



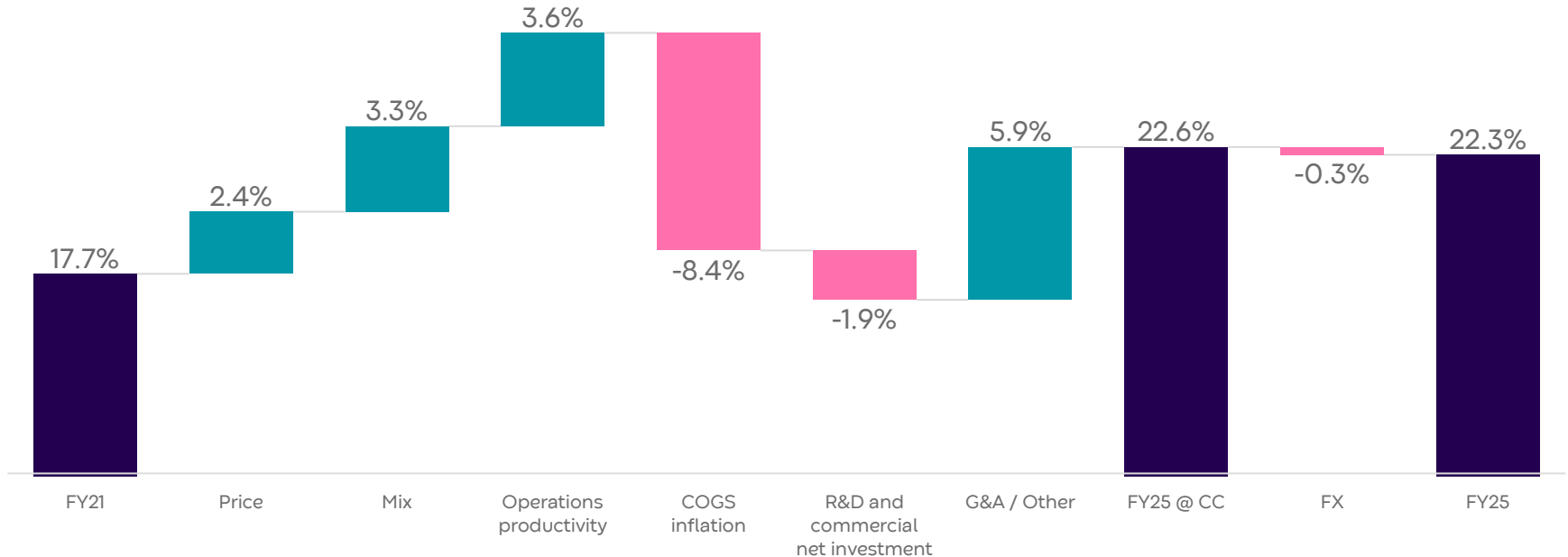
Adjusting items mainly non-cash

Amortisation will reduce substantially from H2 26

(\$m)	H1 26 Commentary	P&L at operating profit		Cash impact	
		H1 25	H1 26	H1 25	H1 26
Fundamental restructuring	Transformation related initiatives	1	5	4	10
M&A / other	- Deal-related fees - Other investments	9	4	1	3
Amortisation of acquired intangibles & impairment	\$69m impairment of InnovaMatrix assets - BMS spin-out amortisation ends in July 26 (H1 26: \$48m; FY 25 \$95m) - Acquired M&A ongoing amortisation	67	134	-	-
Other	Legal costs for matters outside the normal course of business	3	7	3	5
Total		80	150	8	18

+460 bps margin¹ expansion delivered in 2021-25

2021 to 2025 adjusted operating profit margin¹ bridge



Successfully launching 16 new products across Waves 1 and 2



Clear capital allocation priorities and track record

1

Invest & build

2

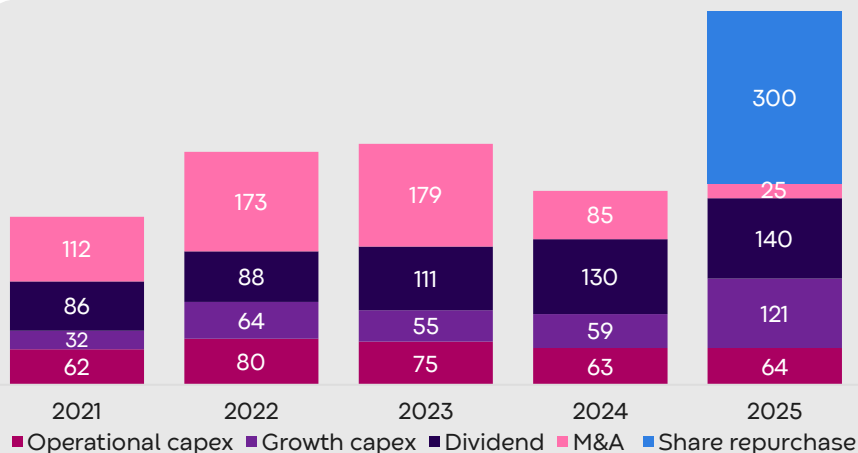
Grow dividends

3

Invest in M&A

4

Share buyback



- 4 Share buyback: \$300m in 2025
- 3 M&A: over \$500m cumulative since 2021
- 2 Dividend: growing in line with earnings
- 1 Growth capex: 4x since 2021 with improving ROCE
Operational capex: consistent

Target leverage: 2.0x net debt / adjusted EBITDA

InnovaMatrix: Market uncertainty drives impairment

Skin substitute market redrawn

- Centers for Medicare Services (CMS) payment rate of \$127.28 per sq cm for skin substitutes came into effect from 1 January 2026
- This rate represented an average market price reduction of >85%, including InnovaMatrix

InnovaMatrix revenue down 94%

- \$2.5m InnovaMatrix revenue in H1 26 (H1 25: \$39.0m)
- Market volumes have reduced dramatically; CMS audits contributed to low physician activity
- Headwind to Group operating margin of c.140 bps in H1 26. Expected FY26 headwind of c.80 bps

Market remains very challenging

- Highly uncertain outlook for skin substitutes
- DFU¹ / VLU¹ patients are currently not being given access to effective skin substitutes
- Emerging opportunities in dermatology & skin cancer

Non-cash asset impairment

- We now estimate InnovaMatrix revenue of \$5-10m (previously c.\$20m), representing a 2.5% headwind to Group revenue
- \$69m non-cash impairment in respect of assets relating to InnovaMatrix