

Pioneering trusted medical solutions to improve the lives we touch

ConvaTec is a global medical products and technologies company focused on therapies for the management of chronic conditions, with leading market positions in advanced wound care, ostomy care, continence and critical care, and infusion care.

Total revenues of \$1,894m in 2020
Market growth rate c.4%
Leading positions across key categories



Advanced Wound Care

Advanced wound care solutions for patients with hard to heal wounds caused by diabetes and other conditions



Ostomy Care

Chronic care products serving patients with ostomies arising from colorectal malignancies and inflammatory bowel diseases



Continence & Critical Care

Products serving patients with chronic urinary or fecal continence conditions. Plus devices and products used in ICU and hospital settings.



Infusion Care

Infusion sets for diabetes patients dependent on insulin delivery. Sets may also be used for continuous infusion treatments for conditions such as Parkinson's disease

Our Strategic Pillars

- Focus**
On 12 key markets and 4 categories
- Innovate**
in our work and trusted solutions
- Simplify**
our operations
- Build**
"mission-critical" capabilities
- Execute**
with excellence



Dr John McAdam Chairman

- Successful business leader and Chairman
- Wealth of experience that includes Chairman of Rentokil Initial and United Utilities
- 20 years' service as a Board director, including Chair and CEO of companies undertaking transformation



Karim Bitar CEO

- Previously CEO of Genus plc, a leading global agricultural biotechnology company
- Over 15 years' experience at Eli Lilly & Company
- Ex McKinsey & Company consultant who has worked across Asia and Europe in multinational corporations including Johnson & Johnson



Frank Schulkes CFO

- Previously CFO of Wittur Group, a privately-held industrial company
- Spent 27 years in a variety of senior finance roles at GE Healthcare, a global medical technology, life sciences and services company

2020 financial highlights

Constant currency revenue growth 4%

Adj. EBIT margin of 18.5%

90.3% Adjusted cash conversion

Business in over 100+ countries

Over 9,900+ employees

9 manufacturing sites

Across the globe, there is a growing incidence of chronic conditions with patients living longer...

	Macro drivers		Industry drivers	Market size	Market growth
	Actual	Predicted			
Aging population Global 60yr+	1,0bn	2.1bn	Pressure on healthcare systems	c\$7.4bn	c.4%
	2020	2050			
Increasing prevalence of chronic conditions Global diabetes	463m	700m	Expanding access to healthcare	c\$2.3bn	c.4%
	2019	2045			
Patients are living longer	47yr	73yr	Consumer engagement in healthcare	c\$2.0+bn	c.4%
	1950	2020			
			Increasing use of insulin pump devices	\$1.0+bn	c.7%

Source: United Nations Population Divisions estimates