

# Pioneering trusted medical solutions to improve the lives we touch

Convatec is an innovative global medical products and technologies company, focused on solutions for the management of chronic conditions. We have leading positions in **Advanced Wound Care**, **Ostomy Care**, **Continence Care** and **Infusion Care**. With more than **10,000 colleagues**, we provide our products and services in around **90 countries**, united by our promise to be **forever caring**. Our solutions provide a range of clinical and economic benefits, including infection prevention, protection of at-risk skin, improved patient outcomes and reduced total costs of care.

- Total revenues of **\$2,289** million in 2024
- Convatec has leading positions in four chronic care categories, with market growth rates varying between 4% and 8% p.a.
- Leading positions across key categories



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### Advanced Wound Care

Advanced dressings for the management of acute and chronic wounds resulting from ongoing conditions, such as diabetes, and acute conditions resulting from traumatic injury and burns.



### Ostomy Care

Devices, accessories and services for people with a stoma (a surgically created opening where bodily waste is discharged), commonly resulting from causes such as colorectal cancer, bladder cancer, inflammatory bowel disease and trauma.



### Continence Care

Products and services for people with urinary continence issues related to spinal cord injury, neurological disease, prostate enlargement or other causes.



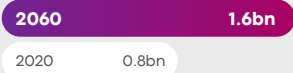
### Infusion Care

Disposable infusion sets used with insulin pumps for diabetes or with continuous infusion treatments for conditions such as Parkinson's disease.

## Chronic care markets are driven by global healthcare megatrends

### Increased life expectancy and ageing populations

Global population aged 65+



Source: United Nations, World Population Prospects

Average life expectancy globally (years)



Source: United Nations, Population Divisions estimates

### Chronic conditions are increasing

As people live longer, the prevalence and cost of chronic disease continues to grow

# 1 in 3

Adults affected by chronic conditions globally (Cardiovascular, cancer, diabetes)

Source: The global burden of multiple chronic conditions, Cother Hajat and Emma Stein

### Improving access to healthcare in emerging markets

Ageing, rising per-capita gross domestic product (GDP), and urbanisation will drive healthcare demand in emerging markets to outpace both overall GDP growth in emerging economies and healthcare spending growth in developed countries

2019 healthcare spending (% of GDP)

|                  |       |
|------------------|-------|
| Emerging markets | 5.2%  |
| OECD             | 12.5% |
| US               | 16.8% |

Source: World Bank, UBS, March 2023

## We have leading positions

|     | Category revenue | Organic growth | Market position |
|-----|------------------|----------------|-----------------|
| AWC | \$743m           | 7.4%           | #3 globally     |
| OC  | \$634m           | 5.3%           | #3 globally     |
| CC  | \$501m           | 8.3%           | #1 in the US    |
| IC  | \$411m           | 11.2%          | #1 globally     |

## Pivoted to sustainable and profitable growth - executing our FISBE strategy



**Focus** on strengthening customer loyalty in key markets and categories



**Innovate** to increase vitality and velocity of trusted medical solutions



**Simplify** to improve productivity across our organisation

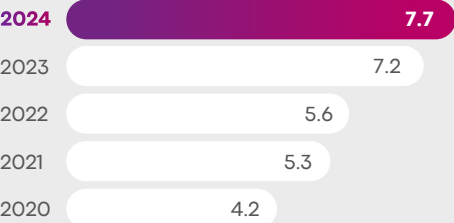


**Build** and embed mission-critical capabilities and winning organisation

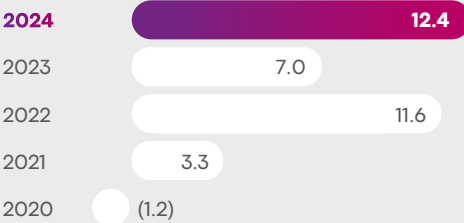


**Execute** with excellence while integrating ESG

### Organic revenue growth %



### Adjusted operating profit growth/decline %



(actual currency)

### Medium term targets

|                                  |                                 |
|----------------------------------|---------------------------------|
| Organic revenue growth           | 5-7% p.a.                       |
| Adjusted operating profit margin | Mid-20s% margin by 2026 or 2027 |

Double-digit CAGR in earnings per share and free cash flow to equity

## Convatec Cares: Our ESG framework

### Customers

Delivering for our customers

### Colleagues

Enabling our people to thrive

### Commerce

Behaving ethically and transparently

### Communities

Protecting the planet and supporting communities

## Experienced leadership



### Dr John McAdam CBE - Chair

Chairman since September 2019. 25 years experience on FTSE/PLC boards as non-executive Chairman/Director, including Sara Lee, Rolls Royce, Rentokill & J Sainsbury.



### Jonny Mason - CEO

CEO since November 2025. CFO since January 2022. Previously CFO of Currys Plc between 2018-2021. Prior C-Suite experience at Halfords PLC, Scandi Standard AB and Odeon & UCI Cinemas.



### Fiona Ryder - CFO

CFO since November 2025. Joined Convatec in January 2022 as Group Financial Controller. 20 years experience at BP in senior finance roles across US, Singapore & UK.